



# Evolutent | Iowa Total Care

## Cardiology Solution Program

Introductory Meeting – Go Live January 1, 2025

# How We Will Spend Our Time Together

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01 Evolent Overview

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02 Top in Class Clinical Expertise

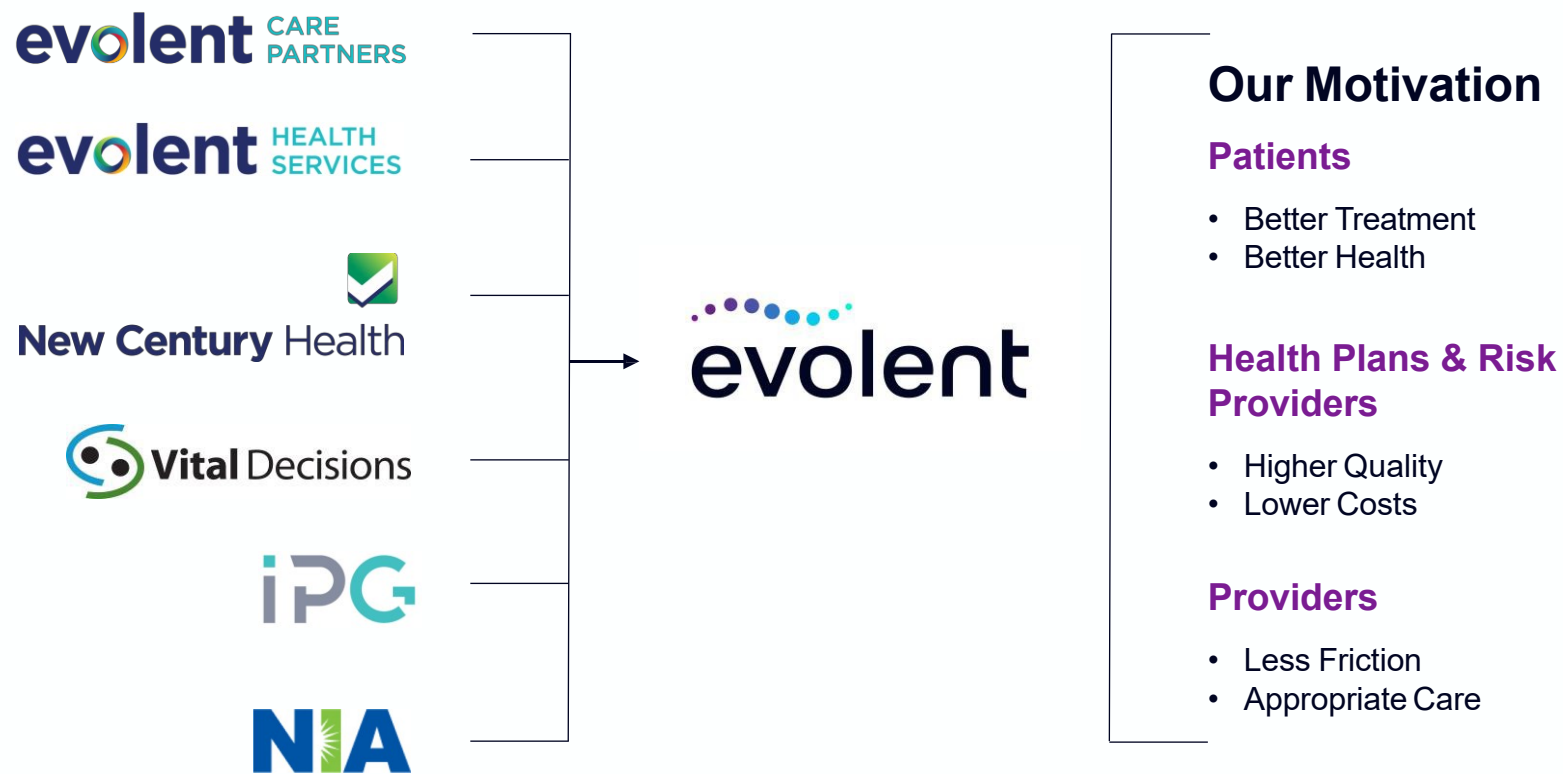
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03 Cardiology Solution Program Overview

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# NIA and New Century Health are becoming Evolent

Connecting Our Brands is About Connecting Care



# Evolent Cardiology Solution Program

Go-Live January 1, 2025

# High Level Partnership Responsibilities Across Entities

## **Evolent:**

- Provider online portal 'CarePro' to submit your cardiovascular treatment requests.
- Evolent will perform UM functions (approvals and denials) and provider (ordering) notifications.
- Clinical policies for cardiovascular services.
- Auto-approval of requests that meet Pathway criteria. If auto-approval is not supported, requests are reviewed by a First Level Reviewer (nurse) and a Clinical Reviewer (Cardiologist) if needed.

## **Iowa Total Care:**

- Will continue to hold responsibility for grievances and appeals.
- Member notifications.
- Claims management.
- Case management.
- Maintains day-to-day management of provider contracts.

# Cardiology Solution Program Overview

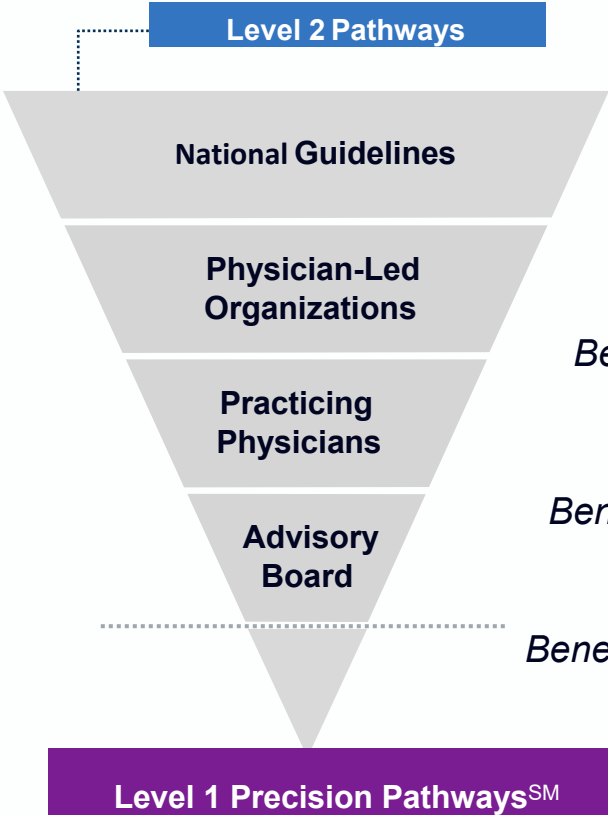
Cardiology Scope of Service	
<b>Line of Business</b>	<p><b>Iowa Total Care (Medicaid)</b></p> <ul style="list-style-type: none"> <li>• <i>Members 18 years of age and older.</i></li> </ul>
<b>Provider Specialties</b>	<p>All specialties, with an initial focus on:</p> <ul style="list-style-type: none"> <li>• Clinical Cardiology</li> <li>• Interventional Cardiology</li> <li>• Electrophysiology</li> <li>• Vascular Surgery</li> <li>• Cardiothoracic Surgery</li> <li>• Thoracic Surgery</li> <li>• Cardiac Surgery</li> <li>• Interventional Radiology</li> </ul>
<b>Invasive Cardiovascular Services</b>	<ul style="list-style-type: none"> <li>• Cardiac Catheterization and Intervention</li> <li>• Electrophysiology</li> <li>• Vascular Radiology and Intervention</li> <li>• Cardiac Surgery</li> <li>• Vascular Surgery</li> </ul>
<b>Place of Treatment</b>	<p>11 - Provider office            19 - Outpatient off-campus*            22 - Outpatient on-campus*            21 - Inpatient*            24 - Ambulatory*</p> <p>*Professional component of elective services only.</p>

# Cardiology Solution Program Overview Continued

Cardiology Scope of Service	
<b>Exclusions</b>	<ul style="list-style-type: none"><li>• DME/Equipment requests</li><li>• Emergency services</li><li>• Heart transplants</li><li>• Laboratory services</li><li>• Left Ventricular Assist Device (LVAD)</li><li>• Non-elective inpatient services</li><li>• Non-participating providers</li><li>• Pharmacy services</li><li>• Places of treatment and services not specifically listed as in-scope</li><li>• Referrals for office visits/consultations</li><li>• Retrospective authorizations are out-of-scope for Meridian Medicaid Michigan plan</li><li>• Services outside of included CPT scope</li></ul>
<b>National Imaging Associates, Inc. (NIA)</b>	<p>The following services will continue to require prior authorization through NIA utilizing RadMD:</p> <ul style="list-style-type: none"><li>• CCTA</li><li>• CT/CTA</li><li>• Hip, knee, shoulder and spine surgeries</li><li>• Interventional Pain Management (IPM)</li><li>• MRA</li><li>• MRI</li><li>• MUGA Scan</li><li>• Myocardial Perfusion Imaging (MPI)</li><li>• PET Scan</li><li>• Physical Medicine (Physical, Occupational, and Speech Therapy)</li><li>• Stress Echocardiography</li><li>• Transthoracic Echo</li><li>• Transesophageal Echo</li></ul> <p>*Please see specific educational documents on RadMD for each Medical Specialty Solutions Program Services.</p>

# Evolent's Level 1 Cardiovascular Pathways Drive to Highest Quality Care

ROOTED IN CLINICAL EVIDENCE      BASED FOREMOST ON QUALITY      TO IMPROVE CLINICAL DECISION-MAKING



### Cardiology Service Treatment Example Options

	A	B	C	D
<i>Benefit &gt; Risk</i>	A		C	D
<i>Benefit &gt;&gt; Risk</i>	A			D
<i>Benefit &gt;&gt;&gt; Risk</i>				D

Evolent's average AUC score for approved services is consistently 8.0





# Empowering Your Cardiology Clinical Team and Prior Authorization Staff to Work With Evolent

*Review the Evolent cardiology tools for required information to support your request:  
Cardiology Pathways Guide – CPT-ICD 10 Cardiology Crosswalk*

## Prepare Complete, Clear Notes

- Document your intent to perform the requested service and the medical necessity for doing so; use the 'Cardio Pathways Guide' that is hyperlinked within each request to ensure your notes align with the approval criteria.
- Include notes on any member limitations that require use of the desired service instead of alternatives.

## Attach Required Clinical Notes

- Required supporting information can be attached to your request; this helps to avoid any delays in member care, reduces the need for Evolent peer-to-peer calls, and avoids denials.

## Expedite Requests Judiciously

- CMS defines an expedited request as one for which “the standard timeframe could seriously jeopardize the patient’s life or health”.
- Evolent has short turnaround times to review expedited requests, so if we cannot reach you to discuss a request when needed, it is likely to result in a denial.

## Mind Frequency Guideline Alerts

- Evolent frequency guidelines monitor requests placed by your office AND other provider offices.
- If you must request a service that exceeds the frequency guideline, provide required supporting rationale in the clinical notes.

# Questions and Next Steps

- Provider orientation/in-service prior to go-live:
  - ✓ Identify all in-scope departments/specialties.
    - *Invasive Cardiovascular Services*
- Capture prior authorization staff contact details on Practice Demographic Worksheet (PDW).
- Dedicated Evolent Sr. Provider Network Manager for on-going operational support. Please contact:

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